

The "Management" Specialty

The curriculum for students' retraining majoring in "Management" is focused on the formation of theoretical knowledge and implementation of practical skills in the field of organization of individual and corporate activities of firms; modern diagnostics and increase of business profitability; evaluation and management of the company's potential; determining the strategy of future business development; substantiation and implementation of business projects.

The curriculum for retraining the students who major in "Management" consists of two blocks of disciplines.

The first block allows students to obtain the necessary basic knowledge of economic and legal disciplines developed to provide general training in management and modern economic thinking by forming and mastering: a system of legal knowledge and practical skills related to management, legal regulation of economic activity, legal the status of business entities; systems of special knowledge about the basic concepts of economic and financial activities of enterprises, the content of its individual areas and their relationship, the system of indicators that characterize it; conceptual fundamentals of accounting and auditing as an information base for making effective management decisions; skills and abilities to perform management functions in the enterprise on the basis of marketing to meet the needs of consumers and ensure the effective operation of the enterprise.

The second block is aimed to form special knowledge in the field of management, to understand the conceptual foundations of system management of organizations by forming and mastering analytical procedures for research of internal and external environment related to accounting for production costs and costing (works, services), to make decisions on the choice of business, forms of business organization, the process of creating an enterprise, to choose their your own career in business, to create and operate the computer information systems and technologies in enterprise management, to understand the system of values, views, norms of behavior of business people developed culture of management, to form the necessary practical skills to increase its effectiveness in management.

During the whole learning process, the acquisition of methods of collecting, processing and analyzing information regarding job search is carried out; the formation of the ability to overcome failures at the stage of collecting, processing and analyzing information related to job search; the formation of the ability to use both general, tried and tested methods of job search and specific situations that arise at the stage of interview with employers during the probationary period at a particular workplace.

The curriculum

№	Names of sections and disciplines	Total hours	Including				Form of control
			Lectures	Teacher's name and surname	Practical Lessons	Teacher's name and surname	
Compulsory part							
1	Enterprise economics	54	18		34		Exam.-2
2	Management	74	25		47		Exam.-2
3	Marketing	36	12		22		Exam.-2
4	Accounting	36	12		22		Exam.-2
5	Commercial law	19	6		11		Exam.-2
6	Cost and resource management	28	9		17		Exam.-2
Elective part							
7	Fundamentals of entrepreneurship	27	9		16		Credit-2
8	Computer processing of economic information	36	12		22		Credit-2
9	Business Ethics	18	6		10		Credit-2
10	Employment technology	12	4		8		
11	Comprehensive exam	10					10
	Total	350	113		209		28

The Graduate's Area of Activity

- **without practical experience:** sales manager, supply manager, commercial agent, sales coordinator;
- **with practical experience:** head of sales, head of supply, supervisor, commercial director, director of logistics and other management positions.